



# The System: How to Build a Large, Successful Network Organization

*Don Failla, Nancy Failla*

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Newly added is a chapter dedicated to cold market prospecting. Many find their warm market shrinking, and Don & Nancy explain how you can build an endless warm market using their cold market techniques. The purpose of this book is to teach a person how to instruct others about building their home-based business in a training that will be ten minutes or less. It is interesting to note that once one learns "The System" there is not much they need to know to make it work. Once you have read this book you will understand why anyone who really wants something can build a business in Network Marketing. Don & Nancy's system has built their organization of over 200,000 and growing; and it can help you do the same. Not only will you learn Don & Nancy's proven system but you will read about some of their secrets to building their business including: using your up-line, investing in your business, long-distance support, creating national sizzle sessions and much more.

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